

Andrew Ford has a thorough knowledge of the global travel industry, particularly as it pertains to improving airport non-aeronautical revenues.

He commenced his career with 12 years at Allied Domecq, marketing and selling the company's portfolio of wine & spirit brands. Following 7 years in Paris as CEO of TFWA (Tax Free World Association), in 2006 his fondness for Asia took him to Hong Kong to become Vice President, Global Business Development with DFS Group.

In 2016 Andrew developed Paccaya Resources Ltd. as a travel industry advisory firm based in Hong Kong. The team works primarily with airports to improve non-aeronautical returns, and to develop strategies for improved airport commercial business in the long term.

During his career Andrew has been an Executive Board Member of the Pacific Asia Travel Association (PATA), and both board member and President of the Asia Pacific Travel Retail Association (APTRA). He works extensively with Airports Council International (ACI) and is the recent past Chair of the WBP Advisory Board and Vice Chair of ANARA.